

2023 Annual Report

April 17, 2024

WHO'S WHO AT YOUR CU

Kay Murray (Vestal)

Chief Executive Officer

Judith Gilkeson (BGH)

Vice President of Lending

Ronie Edmonston (WMC)

Accountant

Melanie Seymour (WMC)

Operations Specialist

Megan Gray (WMC)

*Operations/Compliance/
Business Officer*

Kathleen Gross (BGH)

Member Services Representative I

Anne Seccia (WMC)

Member Services Representative I

Miranda Simmons (Vestal)

Member Services Representative II

You can reach any of your Credit Union Staff by calling 763-6565.

YOUR BOARD OF DIRECTORS

Lucinda Rider, Chairman

Andrew Pleus, Vice-Chairman

Kay Murray, Treasurer

Diane Paradiso, Secretary

Jennifer Baggerman-

Hempstead, Director

ChristianBurdick, Director

Robert Carangelo, Director

Brent Jones, Director

Board Chair Report

Greetings Members:

I have had the honor to serve for another successful year, on the Board of Directors, for the UHS Employees Federal Credit Union. A financial institution with a mission to provide a financial benefit to our UHS Employees and their families.

As we close 2023, the UHS Employees Federal Credit Union employees and CEO, Kay Murray, proved their drive and dedication to serve all the UHS System members. A difficult task given the market fluctuations, the cost of goods increase, and the impacts of staffing turnover and labor shortages.

In 2023, the UHS Employees Federal Credit Union continued to provide competitive rates, in comparison to our local markets, including share accounts, CD's, secure and unsecure loans. They were successful in providing loans totaling \$16,024,885. An increase of 18.57% over 2022 loans. The UHS Employees Federal Credit Union also continues to remain financially strong with a net worth ratio of 9.95%, growth over 2022. This places the UHS Employees Federal Credit Union in a "Well Capitalized" category determined by the National Credit Union Association (NCUA).

As we look forward to 2024, the UHS Employees Federal Credit Union will continue to expand their portfolio of services for the UHS Employees and their families. Ensuring that all financial benefits to our UHS Employees and family members are available. Enhancement in 2024 include the operations and accessibility to debit cards, competitive rates for both loans and share accounts, and further accessibility to accounts through electronic/virtual options.

Respectfully yours,

LuCinda M. Rider

LuCinda M. Rider, Board Chair

UHS Delaware Valley Hospital Vice President/Chief Financial Officer

UHS Employees Federal Credit Union Chairperson of the Board

Our Mission

We are a Member-owned financial cooperative providing the UHS Community with convenience, value, and the power to control their own money.

Our Vision

We will be the first choice for financial solutions at UHS.

Community Outreach Report

The Community Outreach Committee is responsible for assisting in the Credit Union's active engagement in social and civic activities that enrich the lives of our members and the UHS community.

The committee raises funds for donation to local charitable organizations that benefit our members and community. We raise these funds primarily through candy sales at credit union locations, but we also offer Heart Walk and Breast Walk Coupons. These coupons offer the purchaser up to a 1% discount off a credit union loan for a \$10 donation.

The funds raised by the committee are used for several different projects and events that promote participation for credit union members and UHS employees. In 2023 we teamed up with UHS for the Warm in Winter Campaign, helping provide warm clothes, mittens, and hats through the UHS School based Health Centers. There was support provided for the Giving Tree at Christmas which supported 20 UHS families with over 200 gifts supplied by UHS departments and individual employees. We also donated a heart walk basket to UHS for the raffle and supported the Making Strides Walk this last fall.

The committee is happy to welcome anyone interested in becoming involved and joining the group. We appreciate new members or people only interested in certain projects. To learn more about the committee or to get more information on becoming a member, please feel free to reach out to the credit union at creditunion@nyuhs.org.

Respectfully submitted,

Julia Weber

Committee Outreach Chair

Treasurer's Report

UHS Employees Credit Union is a 22.8 million credit union headquartered in Johnson City, New York serving 3,270 members who are employees, volunteers, doctors, medical staff, and technicians of United Health Services, Inc. or one of its 11 affiliates.

The U.S. economy is expected to continue its slow but steady expansion, supported by incremental growth in key areas. However, credit unions should prepare for a potential liquidity crunch in 2024 with historically low deposit growth in the industry. Also expect the Federal Reserve to be cautious with interest rate adjustments but anticipate drops in the latter half of the year. Credit unions need to be prepared for a liquidity crisis that could hit in 2024 by performing routine assessments, while monitoring the economic landscape.

UHS Employees Federal Credit Union saw a 18.57% loan growth and -3.65% share growth. In 2023, the Credit Union showed a net income of \$253,350. UHSEFCU showed a net worth ratio of 9.95% which by NCUA is considered Well Capitalized. The outlook for 2024 indicates a loan growth of 3.72% and a profitable net income.

The Board continues to focus on maintaining our financial position in a way that is measured, disciplined, and fair to all Members, while maintaining service levels and continuing to plan and invest in current and future projects. Just a few of the ways we invested in convenience for our members in the coming year, will be by adding:

- Instant issue debit cards launched in November 2023.
- Upgrades to Credit Union servers.

These are only a few enhancements we are making for our members, with more to come in 2024.

Statement of Condition (unaudited)

Balance Sheet

	2022	2023
Loans to Members	\$13,302,198	\$15,877,706
Cash & Investments	\$9,897,966	\$6,623,372
Furniture & Equipment	\$16,446	\$16,446
Other Assets	\$142,272	\$142,272
Total Assets	\$23,358,881	\$22,659,795

Accrued Dividends &

Interest Payable	\$61	\$88
Accts Payable & Other Liab.	\$135,183	\$191,351
Total Liabilities	\$135,244	\$191,439

Shares, Clubs & Share Drafts	\$19,985,767	\$18,138,349
Certificates of Deposit	\$1,212,229	\$2,288,306
Total Shares & Deposits	\$21,197,996	\$20,426,655

Reserves	\$195,189	\$195,189
Undivided Earnings	\$1,830,452	\$2,083,986
Unrealized Gains (Losses)	---	---
Total Liabilities & Equity	\$23,358,881	\$22,897,269

Income Statement

	2022	2023
Interest on Loans (net)	\$577,541	\$737,303
Interest on Investments	\$84,793	\$147,377
Fee & Other Revenue	\$460,397	\$454,664
Grant & Non-Operating Rev.	\$1,661	\$1,524
Total Revenue	\$1,124,393	\$1,340,869

Employee Comp & Benefits	\$515,205	\$506,608
Employee & Director Training	\$9,995	\$5,900
Office Occup. & Operations Exp.	\$362,350	\$401,811
Member Ed. & Promotion	\$27,038	\$46,207
Loan Servicing Expense	\$25,137	\$31,567
Professional & Outside Svcs.	\$12,137	\$13,475
Federal Operating Fees	\$3,017	\$4,032
Misc. Operating Expense	\$11,911	\$10,207
Total Non-Interest Expense:	\$966,790	\$1,019,807

Dividends Paid to Members	\$30,961	\$53,330
Interest on Borrowed Money	\$3,626	\$5,221
Provision for Loan Loss	\$185,033	\$4,994
Total Interest Expense (net)	\$219,620	\$63,545

Strategic Planning Expense	\$3,000	\$4,167
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Net Income (Loss)	(\$65,017)	\$253,350
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Protect Your Identity

- **Do not give out financial information.**
- **Report lost or stolen checks and debit/credit cards immediately.**
 - **Lost Credit Union Debit Card? Call 24/7: (607) 763-6565**
 - **Lost/Stolen: Press 1**
 - **Fraud: Press 2**
 - **Item Dispute: Press 3**
- **Closely guard PIN #s & ATM receipts**
- **Shred financial solicitations**
 - **No shredder? Bring it in. We'll do it.**

Why use our Private Student Loan Solution?

Our Student Choice private lending solution can help you fill educational funding gaps that may exist after you've exhausted lower-cost sources (like scholarships, grants and Federal Direct Loans). With great rates and fewer fees, you could save thousands of dollars by choosing your Credit Union's solution over other "alternative lenders."



Visit our Student Choice website at: CUOnlineUHS.org!

More Fun Facts

	2022	2023
Debit Card Volume by \$	\$17.4MM	\$21.4MM
Debit Card Volume by #	453,336	466,786
Member Checking Accounts	2,097	2,033
Active Debit Card Accounts	1,907	1,865
CUOnlineUHS.org eStatement users	1,862	1,886
CUOnlineUHS.org online bills paid (#)	3,708	3,520
CUOnlineUHS.org online bills paid (\$)	\$1,644,400	\$1,618,937
TruStage insurance policies	379	366

Treasurer's Report *continued*

Our Board is acutely aware that Members' engagement with our products, services, and governance is the fundamental key to our ability to drive even more value back to our members. Please consider the importance of being a Member/Owner of our credit union when you are considering a small loan, refinancing your mortgage, opening a checking account, planning for college, car buying, or deciding where to volunteer your time in our community. Each of these moments is not only an opportunity for our credit union to serve you, but also an opportunity for you to personally grow the size and strength of our Credit Union so we can serve you even better next month, next year and for another fifty years.

Respectfully submitted,

Kay Murray

Chief Executive Officer/Treasurer

Supervisory Committee Report

The Board of Directors appoints Supervisory Committee members to independently represent all UHSEFCU members. Five voting Credit Union members and four alternate members volunteer their time to serve the entire membership by independently evaluating the soundness of the Credit Union's operational and regulatory activities.

The Committee works in conjunction with the Board of Directors and Management to deliver the Credit Union mission to its members. As part of its responsibilities during 2023, the Supervisory Committee evaluated policy effectiveness and adherence, internal controls, accounting records, fraud, and member complaints. These functions provide guardrails to implement effective controls within the approved strategic plan of the Board, senior management, NCUA regulations, and Credit Union bylaws.

The Committee engaged with a third-party audit firm—FJP & Associates, Inc—to perform a procedural review of the Credit Union during 2023. We are pleased to report that the Credit Union continues to provide financial soundness, compliance, and integrity to its members. This opinion is supported by NCUA examination review, the third-party review, and the audits performed by the Supervisory Committee.

The Supervisory Committee will continue to carry out its duties to support member interests and act as liaison to the NCUA. We commend and appreciate UHSEFCU's management and staff for their efforts in ensuring that strong policies and procedures are in place and functioning as well as their commitment to financial excellence. Thank you for making the UHS Employees Federal Credit Union your trusted financial institution.

Respectfully submitted,

Jennifer Baggerman

Supervisory Committee Chair

Your Supervisory Committee

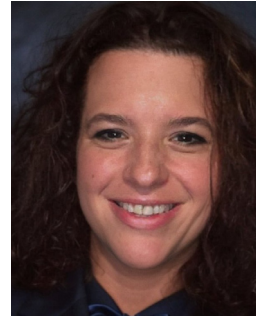
Jennifer Hempstead-Baggerman, Chair; Joshua Rought, Secretary;
Jennifer Brandt, Claudio DiRosa, Eileen Nelson;
Alternates: Andrew Pleus, Jeffrey Gnad, Russell Tingell,
Christopher Kotchou

Annual Elections, April 17, 2024

Your Credit Union's Annual Meeting will be held **Wednesday, April 17th, 2024, Gilroy Auditorium, First Floor, UHS Binghamton General Hospital**. Refreshments will be served at 3:00pm, and the meeting will start at 3:15pm and end by 4:00pm. Additionally, this year early voting for the Board of Directors can be done at our 3 branches from Wednesday, April 10th through Wednesday April 17th. Three seats are for a 3-year term. Below is the Credit Union Member's running for these seats at the present time. Nominations from the floor will be welcomed at the meeting. Please come elect your Board and learn a bit more about your Credit Union.

LuCinda Rider, MBA, CHFP (re-election)

Luci has been employed at UHS Delaware Valley Hospital for 23 years. Starting her career from the entry level position of Accounting Clerk to her current position of Vice President/Chief Financial Officer for UHS Delaware Valley Hospital, Inc. Luci joined the Board in 2018 and chairs the ALCO Committee and has served as the Board of Director's Chair since 2021. She has an MBA in Business Administration and Healthcare Management, also, several certifications in Healthcare Finance, Management and Leadership. She also holds the position of Treasurer of the Board for a local non-profit Childcare Center with a Montessori Program. Luci was also recognized in both 2022 and 2023 as Becker's Healthcare CFOs to know. Luci spends her spare time coordinating the life and activities of her daughter and traveling with her family as much as possible. She also enjoys volunteering in numerous activities and within several communities throughout the Broome-Delaware-Chenango and Otsego counties.



Kay Murray, CEO (re-election)



Kay is the Chief Executive Officer of the UHS Employees Federal Credit Union, while also having been elected to the Board of Directors and serving as Treasurer of the Board. Kay's extensive knowledge in the Credit Union industry gives her the experience in day-day management of the Credit Union. Kay holds an AAS Degree in Accounting from SUNY Broome.

UHS Credit Union partners with S.E.E.D. Planning Group to offer financial planning

S.E.E.D. Planning Group is a locally owned and operated financial planning firm in Binghamton, NY. As a fiduciary, they offer financial planning and investment management services. S.E.E.D.'s services are fee-only, meaning no commissions, hidden charges, or pushy sales pitches.

S.E.E.D. Planning Group believes everyone should have access to high-quality financial planning regardless of how much money they have. Their goal is to empower you to live your best life and to help you achieve your own unique definition of financial success.

Whether you are just getting started, in the core of your careers, or have already accumulated significant assets, S.E.E.D.'s services are designed to help you.

For more information visit www.seedpg.com

